

START NOW BEGIN WITH YOU!



YOU are the most important building block. BE HONEST with and give yourself 360-feedback. What should you STOP doing? What do you need to START doing? What should you CONTINUE to do? These answers define the PATH FORWARD for you and your team.

your

CRITICAL SUCCESS FACTORS:

STRATEGIC DIRECTION

LEADERSHIP STYLE

OPERATING PRACTICES

your
WHY

WHY DOES THIS GOAL EXIST?	WHAT IMPACT DO YOU WANT TO MAKE?	SHARE YOUR PURPOSE	RESONATE WITH YOUR TEAM	BUILD THE BEST
THIS IS YOUR VISION THAT GUIDES YOUR EVERY STEP	THESE ARE YOUR REASONS FOR SETTING YOUR GOAL	CONVEY YOUR MESSAGE CLEARLY & GENERATE A SHARED COMMITMENT	GET TEAM ALIGNED AND UTILIZE THEIR GREATEST STRENGTHS	HELP TEAMS TRADE-OFF STRENGTHS & WEAKNESSES TO ENSURE YOUR BUILD THE BEST

your
FOCUS

WHAT ARE THE STEPS THAT NEED TO BE COMPLETED?	CLARIFY THE DIRECTION	SHOW HOW SMALL STEPS MAKE BIG IMPACT	SHOW UP & SHOW OUT	HAVE A FORMAL PROCESS
SMALL & LARGE DAILY & WEEKLY & MONTHLY	ENSURE TEAMS UNDERSTAND THEIR ROLE IN GOAL ACHIEVEMENTS	DRAW CORRELATION TO GOAL WITH EVERY STEP & DELEGATE!	BE THE EXAMPLE FOR YOUR TEAM: HOW YOU SPEAK, ACT, BEHAVE	HAVE A WRITTEN PROCESS THAT OUTLINES EXPECTATIONS

your
CROWD

BUILD 2 TEAMS: PERSONAL PROFESSIONAL	BOTH TEAMS ARE YOUR SOUNDING BOARD	IDENTIFY THE FACTORS THAT IMPACT SUCCESS	BE IN THE GAME... ALWAYS!	TRAIN & COACH
THIS IS YOUR ECOSYSTEM & IS VITAL TO GOAL SUCCESS	MAKE SURE YOUR ECOSYSTEM CAN HELP YOU REACH SUCCESS	UTILIZE YOUR STRENGTHS & CAPITALIZE ON OPPORTUNITIES	BE YOUR BEST SO THE TEAM KNOWS HOW TO BE THEIR BEST SELVES	FOCUS ON FACTS & SOLUTIONS. ROLE MODEL YOUR OWN SKILL IMPROVEMENTS

your
ENERGY

YOUR APPROACH IMPACTS YOUR OUTCOME	SPEAK IT INTO EXISTENCE	REWARDS & AWARDS	HUMANITY & EMPATHY	ACKNOWLEDGE EFFORTS
BE MINDFUL OF YOUR OUTLOOK & VIEW POINT	SPEAK IT, WEAR IT, FEEL IT BE IT	MAKE REWARDS CONSISTENT WITH EXPECTATIONS	ENGAGE TO UNDERSTAND AND BE UNDERSTOOD	PRAISE IN PUBLIC. CORRECT & RE-DIRECT IN PRIVATE

